# 

### o, group, and track has ddress, making your

### Gloong

## and easy to share. ne first media platform that

sers to tag performances cally sending tracks to fellow rs' profiles with their role. It's as agging a photo in Facebook.

ceive their own landing uents automatically placed on their the two together.

ts automatically distribute gh your network, academic itions, and to fans in your area.

### **isician** Profile



3:28

## Cidizen Groove

### **Cleveland Institute of Music**



Activity

RSS FEED

Welcome to the Cleveland Institue of Music Homepage. Explore the profiles of our students, faculty, and alumni.

Mark Summer is performing with

9/14/09 in New York, NY at the

Symphony Space: Peter Jay Sharp

land Pops Orchestra - Duke's Place

3:20pm Turtle Island String Quartet on

9-2-09 Joel Negus and Conrad Jones

1:11pm performing on 9/15/09 at Kulas

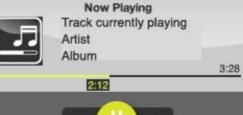
7:03pm just uploaded a new track: Cleve-

Hall. "Jazz meets classical"

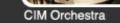
Theatre

## more

Groups



search for something





Cavani String

My favs playlist V Track 1 Track 2 Track 3 Track 4 Track 5 Track 6 Track 7 Track 8 Track 9 Track 10 Track 11 Track 12 Track 13 Track 14 Track 15

**Events** more

9/14/09

9-1-09

Turtle Island String Quartet New York, NY Symphony Sharp: Peter Jay Sharp Theatre 8pm

10/09/09 Turtle Island String Quartet Chicago, IL Harris Theatre 6:30pm

#### **Featured Videos**

more







#### **Featured Tracks** more





Quartet





## Technology Push

## 10,000,000,000+ myspace music registered accounts

## 2,500,000 all music industry and higher education

264,000 IRS reporting musicians





- No connection between individual musician and ensembles
- Promotion... but no Networking
- No education component



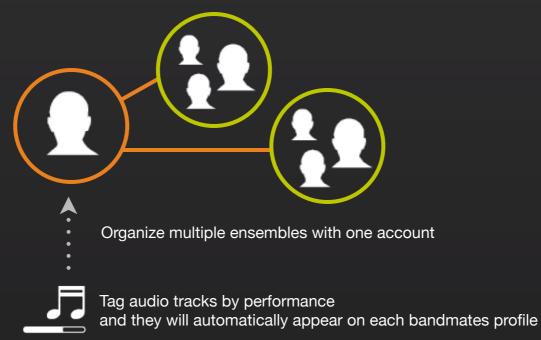


### Organize your portfolio.



Store unlimited audio tracks and images Easily choose what you want featured

#### Build your professional network.



### Find others and get noticed.

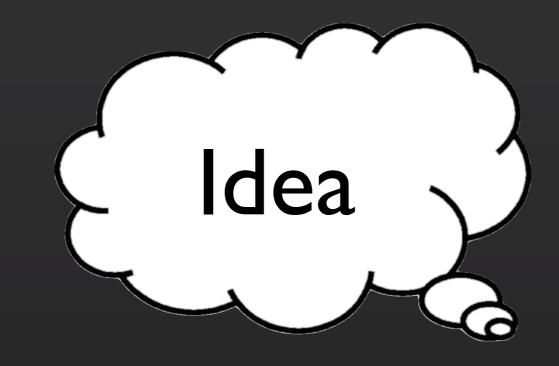


Associate roles with each track Search by instrument - Quickly find others to work with





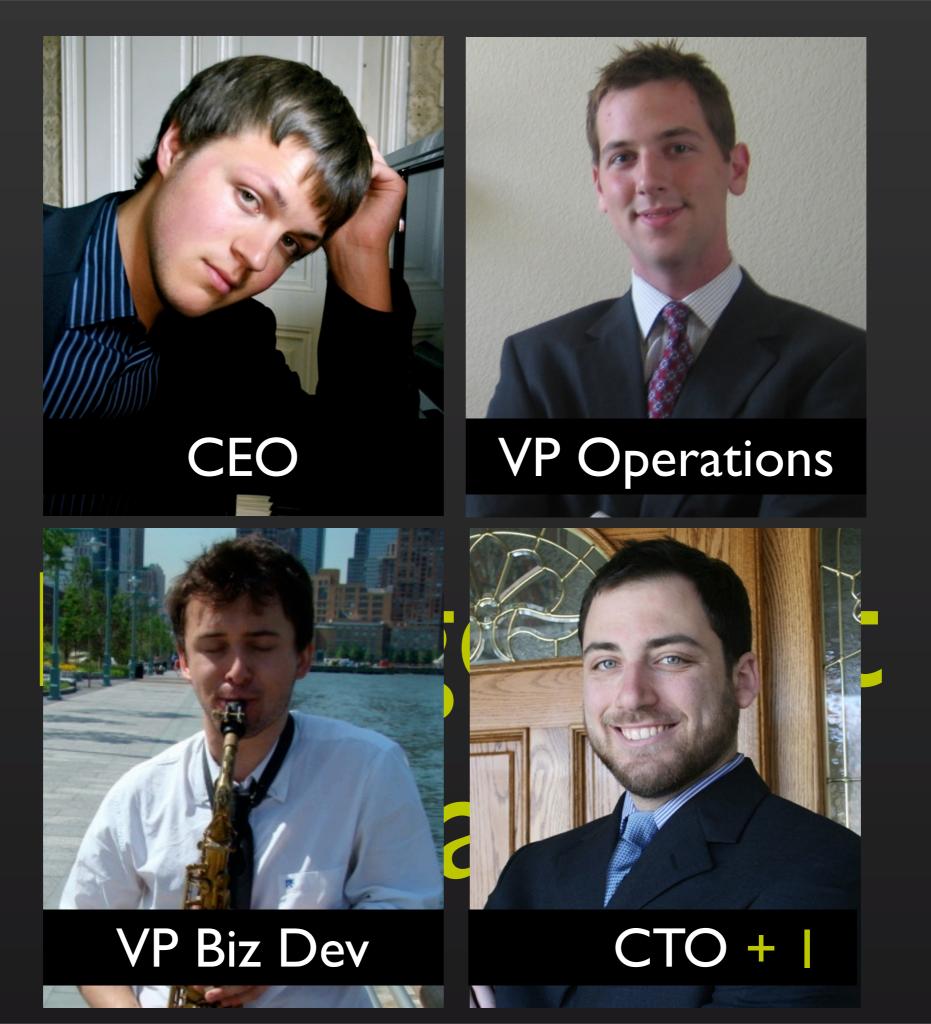
## Ok... How?



# Execution

Ed Caner, CWRU Charlie Stack, Flashline Partners Carl Baldassarre, National City Equity Partners Mary Davis, CWRU Joel Smirnoff, CIM Eric Bower, CIM Weston Stander, 1776 Media Robert Woods, Telarc Elaine Martone, Sonarc Thomas Moore, Telarc Scott Fine, CWRU Weatherhead Todd Federman, NCAF Jennifer Thomas, Civic Innovation Lab Gordon Shore, Akron Arch Angels Anthony Margida, LaunchTown Ben Plotkin, Stifel Financial Charles Birchall, JumpStart Chris Mather, JumpStart Kent Kristenson, JumpStart Matt Charboneou, COSE Jason Therrien, Thunder Tech Mark Avsec, Benesch LLP Dennis Cocco, Glide LCCC

...





## Vision + Team + Alpha Test = \$150k

- LaunchTown Competition \$5k
- Civic Innovation Lab \$30k
- North Coast Technology Fund \$60k
- Innovation Fund Grant \$25k
- Friends and Family \$30k



## Academic Institutions

### PROS

License Model - They will pay! Eliminate Chicken and the Egg Beachhead Strategy Localized Groups for Testing Right Demographic Little Competition

### CONS

Cost of Sales Building for clients vs. The Vision Old world meets New world